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# NEWS

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Longmont Dairy Farm, Inc.

# FEBRUARY

## Happy Valentine's Day!



Dear Friends,

I love hearing the conversations that our office staff have with our customers. Although many people are on auto-pilot with the online ordering system, there are many that still call in regularly to update their orders and have a chat with one of the staff. One customer, named Betty even writes us letters on occasion. I have enjoyed reading them through the years as she offers us recipe ideas, tells us funny stories, and expresses gratitude for our products and service.

We reached out to a handful of our customers who we hear from very regularly and asked if we could feature them in our newsletter this month. This Valentine's Day we want to express love and appreciation for all of our customers. We hope you enjoy the pictures and stories.

Happy Valentine's Day!

*Katie*

## We Our Customers

From jewelry, to chocolate, to special meals, flowers, gifts, and cards, Valentine's Day is a bit of a national phenomenon! It is also a perfect time to express our appreciation to the customers that support us.

For over 50 years, Longmont Dairy has been delivering fresh milk and other dairy and grocery items around the Longmont and Denver areas. During that time, we have had many loyal, long-time customers. We have also gained many brand-new ones over the past few months. Whether you have been with us for many years or just a few weeks, thank you. We are grateful for your commitment and support!

## Strawberry Milk in February!

*25¢ off Strawberry Milk*

Strawberry Milk is a delicious drink that has become a February tradition in its own right! Valentine's Day is the perfect time to share this special treat with a special someone.

Offer good for deliveries in February.



## We 😍 Our Customers

Recently we contacted and interviewed a few of our customers to get a better idea of what they appreciate about Longmont Dairy delivery. They were gracious and shared their thoughts with us. We thank them for taking the time to answer our questions and for their strong support of Longmont Dairy!

### TIA & TRAVIS

**Why are you a Longmont Dairy Customer?**

We are Longmont Dairy customers because we wanted the farm fresh milk.

**Do you have a memory of Longmont Dairy you would like to share?**

The first time Travis had your Classic Egnog, it reminded him of the eggnog his family used to get from his local dairy farm as a child. It brought back warm Christmas memories!

**What is your favorite Longmont Dairy Product?**

We have more than one favorite Longmont Dairy product. The chocolate milk, and during the holiday season, we love your Classic Egnog!

### PENNY & STEVE



**Why are you a Longmont Dairy Customer?**

We started with Longmont Dairy six years ago. Penny was traveling a few times every year and it was comforting to know that Steve, who has Parkinson's and no longer drives, would have his basic needs delivered. Now that we are hunkered down due to COVID-19, the weekly deliveries are even more essential.

**Do you have a memory of Longmont Dairy you would like to share?**

No specific anecdote—just fine, reliable service!

**What is your favorite Longmont Dairy Product?**

Steve loves the chocolate milk and Penny starts her morning with Half & Half in her coffee.

### DONNA J.



Hi,

I've had the pleasure of purchasing dairy products from Longmont Dairy for nearly two years.

I remember the Longmont sales rep coming to our home. I thought...why not...fewer trips to the store and, if we don't like it, we can always cancel.

Each week, we purchase milk, brown eggs, OJ, cheese, and my favorite—Raspberry Lemonade.

During the holidays we enjoy baking the chocolate chip cookies for our little grands, and my husband loves the eggnog. Baking a pizza from the pizza pack is fun, too.

The bottled milk reminds me of when I was a little girl. My parents purchased milk from the milk man. Right here in Denver!

We love Longmont. They are dependable, and the process is so simple. Not to mention how nice the Longmont family of employees are. They are always helpful, pleasant, patient, kind, and fun to talk to. I actually have a standing order, and they don't care that I change it each week.

Thanks Longmont Dairy, you're a keeper, and may God continue to bless and keep us all.

Warmly,  
Donna J.  
Loyal Customer

### CHARLES



**Why are you a Longmont Dairy Customer?**

I have been a Longmont Dairy customer off and on, mostly on, since 2004. I love milk, period! Why not get the best and freshest from a local reliable company? You can't beat fresh milk out of a bottle.

**Do you have a memory of Longmont Dairy you would like to share?**

One of my fondest memories is when I first started calling in for my revised order a few years back and was imitating a British accent and the young lady imitated right back to me. I thought "this is the place for me."

**What is your favorite Longmont Dairy Product?**

Fat free milk is my favorite. Love chocolate also, though.

### MARGARET



**Why are you a Longmont Dairy Customer?**

One fine day Barry the Milkman knocked on my door. He was friendly, and pleasant, and offered us a sample of chocolate milk! We asked if we could try the milk, too. After two delicious samples, we signed up and never regretted that choice!

**Do you have a memory of Longmont Dairy you would like to share?**

My favorite and ongoing memory is the wonderful ladies I speak with each week! Everyone is always kind, caring, and helpful! And they make me laugh! And our thanks to our wonderful delivery man who comes each week without fail.

**What is your favorite Longmont Dairy Product?**

Well, we have a tie.... The wonderful milk, and Half & Half, which we use daily in our coffee, and cereal, and recipes!

Thanks to you all, and to your beautiful cows who never take a day off!

# MOOO RECIPES

## Cheese Fondue

*Dip bread or vegetable slices into melted cheese for a family meal filled with sharing and conversation. Serves 4.*

- 1 medium clove garlic, cut in half
- 1 cup dry white wine (Sauvignon Blanc or Pinot Grigio)
- 8 oz. Gruyere or Gouda cheese, shredded
- 8 oz. Haystack Vaquero Jack or Tillamook Medium Cheddar cheese, shredded
- 1 tablespoon cornstarch
- 1 tablespoon fresh lemon juice
- Salt and pepper



For even heat, use a double boiler, or a stainless steel mixing bowl set over a pot of simmering water (not touching the water). Alternatively, you can warm in a cooking pot with very low heat, stirring constantly.

Rub garlic cloves on inside of the cooking pot. Heat the wine, adding the half clove of garlic if desired, until it starts to steam. In another large bowl, toss both of the shredded cheeses and the cornstarch until evenly coated.

Add cheeses to the pot, one handful at a time, stirring over low heat until that portion is mostly melted before adding more. Stir continuously. Don't rush it. Keep the heat below a simmer. When melted and glossy, stir in the lemon juice. Season with salt and pepper to taste. Transfer to a serving fondue pot or chafing dish with a candle below it to keep it warm and melted on the table.

Serve with toasted crusty, or semi-hard bread, cubed, or crackers; cut dipping vegetables, quickly blanched; fruits like Granny Smith apples, grapes or pears; cured meats like kielbasa or pepperoni.

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## Easy Chocolate Fondue

*A cozy dessert on a cold night.*

- 1 cup Longmont Dairy Whipping Cream
- 12 ounces chopped, semi-sweet chocolate chips
- 1 teaspoon vanilla extract
- 2 teaspoons Grand Marnier or chocolate liqueur

Heat whipping cream on medium heat, in a small sauce pan, until it starts to simmer. Do not allow to boil. Add vanilla and chips, and whisk until smooth and blended. Pour immediately into warm fondue pot. Stir in liqueur. Serve with your favorite cut fruits, marshmallows, rice crispy treats, or brownie bites.

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## Bread of the Month

***Delicious Bread is coming!***

Watch for the February Specialty Bread announcement online.

